

UP COMING EVENTS

SAVE THE DATES

JUNE 2007

Wednesday, June 27

(note change of day for June lunch)

CMA Annual Education Awards Luncheon

Open Bar: 12 Noon, Seating for lunch: 12:45 pm

Giovanni's II

2748 Post Road, Darien, CT 06820

Speaker: Dr. Clay Maitland, Managing Partner,
International Registries, Inc.

Members: \$40 per person/Non-Members: \$45 per person

Call Lorraine at +1.203.406.0109 Ext 3717 to reserve

JULY 2007

Thursday, July 19

CMA Annual Summer Picnic

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West, Stamford, CT

\$75 per person for CMA Members

\$80 per person for Non-Members

See page 5 for more information

For a full calendar of upcoming CMA Events and more information, please go to the Events page at <http://www.cmaconnect.com>

PRESIDENT'S NOTES

On Friday, June 1 at 11:15 a.m. sharp, I had the pleasure of attending the Change of Command Ceremony at the Coast Guard Station in New Haven. After three years as Commander - Sector Long Island Sound, Captain Peter J. Boynton passed the torch to Captain Daniel A. Ronan. It was a simple, crisp, ceremony in which Captain Boynton and Capt. Ronan each read their orders transferring the command. As the program stated, the reading of orders is a time honored tradition in the naval services designed to make sure that all hands aboard have no doubt about who is in charge.

The active duty members of Station New Haven were assembled in formation to hear and watch their new boss

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**THE CMA HOME PAGE ADDRESS IS
www.cmaconnect.com**

LETTERS TO THE EDITOR & NEWSLETTER

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take over. Before the reading of the orders, Capt. Boynton, in his full dress whites, inspected the crew for the last time. Up and down each row, heads straight, bodies at attention. Although I was some distance away, it was easy to feel the exchange of emotion. And then the orders were read and Captain Boynton was no longer Commander. It was a moving ceremony.

But that was only the half of it. The Change of Command Ceremony was immediately followed by Captain Boynton's Retirement Ceremony. After twenty-eight years of distinguished service in the United States Coast Guard, Captain Boynton retired. The formality of the Change of Command Ceremony gave way to a heartfelt celebration of a man and his family who served our country with distinction. Vice Admiral Vivien S. Crea, Vice Commandant of the United States Coast Guard and a personal friend of Captain Boynton's, paid tribute to his career and his accomplishments. He holds a Master's degree in Public Administration from Harvard; an Ocean Engineering degree from the Coast Guard Academy; he was commander of three Coast Guard cutters, spending 10 years at sea, including 5 winters on the Georges Bank in the Gulf of Maine; he served in the White House as Director for Global Affairs on the National Security Council, and as senior Coast Guard liaison at the Department of State, plus numerous awards.

Despite all of the accolades, it became clear that Captain Boynton's service will be best remembered for his philosophy and commitment to building partnerships with whomever and whenever common sense dictates in order to achieve the desired goals, whether it be with federal, state and local law enforcement agencies, or with the 1,800 volunteer auxiliary members within Sector, Long Island Sound. As a result of that leadership skill, Captain Boynton's farewell was understandably emotional, as it is for anyone who has earned the respect of superiors and subordinates alike.

Captain Boynton was and is a good friend of the CMA. He delivered the Coast Guard report on Broadwater at a CMA luncheon with such balance and honesty that even the most partisan had to appreciate the fairness of the process. He enthusiastically attended our Shipping Conferences to stay in touch with the industry. And he was always available to listen.

On behalf of the CMA, I wish Captain Boynton and his wife and children well. Together they served our country for many years, the last three of which were in our backyard in Long Island Sound. We thank you.

I hope we see Captain Boynton and Capt. Ronan at our monthly luncheons in the future. I promise not to bring up Broadwater.

Best regards,
Peter G. Drakos

FROM THE EDITOR

Our May luncheon speaker, Capt Bill Pinkney of the AMIS-TAD America Foundation was simply spellbinding. His personal story, and that of the freedom schooner, AMISTAD, and her coming 14,000-mile Atlantic odyssey, was as entertaining as it was educational. As you read in last month's Newsletter, the vessel will have students embarked during the cruise. They will not only trace their roots, but will also give them an appreciation of the sea. In support of the Foundation and its education mission CMA donated \$5,000. Read more at: www.amistadamerica.org.

On June 1 Capt. Dan Ronan, USCG, relieved Capt. Peter Boynton, USCG, Sector Commander Long Island Sound and Captain of the Port New Haven. Peter is also retiring effective September 2007 after more than 28 years active duty (plus 4 years at the Academy). CMA president, Peter Drakos, IMS/MTI Networks' Jim Lawrence and I were invited to the ceremony which was presided over by Admiral Tim Sullivan, Commander First Coast Guard District (Boston) to which Sector Long Island Sound reports, and attended by Vice Commandant, USCG, Vice Admiral Vivien Crea. About 300 well-wishers were present including active, retired and volunteer USCG personnel, civilian security, fire fighting and environmental partners, and some commercial maritime people. The ceremonial part was well done, but I can not think of adequate words to describe the comments of Capt. Boynton. They were moving words that reflected his love of his service, love of our country and love of his family. We have invited him to our July 19th picnic. I hope he can join us then. We also invited Capt. Ronan to whom we wish great success in his new assignment.

Last December (2006) I mentioned the Coast Guard's Long Range Identification and Tracking system (LRIT) and a commercial system that can supply all or most of the same info sooner and at lower cost. I mentioned Capt. Dana Goward, USCG (ret) as being in charge of the CG program. Low and behold I got an e-mail from Capt.Goward. I am hoping he will write a piece for us and/or maybe speak at a fall luncheon. More info as it develops.

As noted in earlier Newsletters, effective February 2007 Customs and Border Protection (CBP) has started to back invoice for overtime services rendered for crew and agriculture related services/boardings dating back to October of 2003. The reason why they failed to invoice is that each of the agencies assumed into CBP (legacy INS, Agriculture and Customs) used different billing rates and it took them almost 3.5 years to agree to a common rate. During that period CBP did not notify Owners or their agents of the fact that they would be held liable for the services. They are now being faced with invoices for which there is frequently no longer any documentation. This is especially awkward for agents and time chartered owners. The Association of Ship Brokers and Agents (ASBA) has produced a "white paper"

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stating the problem to both the government and the owners/operators and has asked for support from the industry in promulgating this white paper. CMA generally does not participate in these governmental issues. Should we? Please make your views known to CMA president, Peter Drakos.

Hope to see you all at the Wednesday (please note day of the week) June 27th luncheon or the picnic Thursday July 19th

–Don Frost

MEMBERSHIP NOTES

Please welcome:

Saleem Alavi, Dubai Maritime City, Dubai, UAE

Robert Bishop, V Ships Ship Management,
Glasgow, Scotland

Arthur Bowring, Hong Kong Shipowners' Association,
Hong Kong

Richard Branca, Esq., De Orchis, Wiener & Partners LLP,
New York, NY

Eric Christensen, US Coast Guard, Staten Island, NY

Christian Courard, Broadband Maritime Inc.,
New York, NY

Peter Cremers, Anglo-Eastern Ship Management Inc.,
Hong Kong

Robert Curt, MJLF & Associates, Stamford, CT

Keith Denholm, Pacific Carriers Ltd., Singapore

Jerry Eker, Maersk Line Limited, Norfolk, VA

Philip Embiricos, Embiricos Ship Brokers Ltd/BIMCO,
London, UK

Peter Evensen, Teekay Shipping Corporation,
Southport, CT

Norm Gauslow, OSG America Inc., Tampa, FL.

Alan Gavin, Lloyd's Register of Shipping, London, UK

Paul Gridley, US Shipping Partners LP, New York, NY

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Michael Hudner, B & H Management Ltd., Bristol, RI

William Lakis, Esq., DeOrchis, Wiener & Partners LLP,
New York, NY

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Todd McKenna, Glander International, Palm Beach, FL

Joshua Moritz, Blau Moritz Kang, Inc., Westport, CT

Alexei Oduber, GAC – William & McKay, SA,
Panama City, Republic of Panama

Ted Petrone, Navios Corporation, South Norwalk, CT

Spryros Polemis, International Chamber of Shipping/ISF,
London, UK

Jonathan Rodriguez-Atkatz, Jacob Stern & Sons, Inc.,
Santa Barbara, CA

Irene Rosberg, Copenhagen Business School,
Frederiksberg, Denmark

Scott Rudderham, Canpotex Ltd., Saskatoon, Canada

Larry Rutkowski, Seward & Kissel LLP, New York, NY

Rodolfo Sabonge, Panama Canal Authority,
Balboa, Republic of Panama

James Snedeker, HRH, Stamford, CT

Sven Sorlie, Wilh. Wilhelmsen ASA, Lysaker, Norway

Admiral Timothy Sullivan, United States Coast Guard,
Boston, MA

Aret Tasciyan, Triton Marine Consulting, Inc.,
Lyndhurst, NJ

Michael Tasciyan, Triton Marine Consulting, Inc.,
Lyndhurst, NJ

John Torgersen, McAllister Towing & Transportation,
New York, NY

Kim Ullman, Stena Bulk AB, Gothenburg, Sweden

Robert West, Global Insight Inc., Lexington, MA

Christopher Wiernicki, ABS, Houston, TX

THANK YOU TO THE MARITIME AQUARIUM

A big thank you to The Maritime Aquarium at Norwalk, and especially their Associate Director of Corporate Relations, Madeleine Thal, for hosting sponsors of the new IMAX Movie, "Greece – Secrets of the Past" and CMA Members and their guests at a fabulous reception and movie premiere on Thursday evening, June 7th. Over 300 guests enjoyed cocktails, Greek hors d'oeuvres, a Greek bouzouki band and belly dancers, as well as being ushered every step of the way by Aquarium staff dressed as an Emperor & Empress, Greek Gods and Greek maidens. Of course, Johnny K. had a hand in the party planning!

Thanks to all who participated and if you didn't get to attend this one, "Greece – Secrets of the Past" will be playing at the IMAX theater at The Maritime Aquarium from June 15th through early October. For more info on the movie visit <http://greecefilm.com> and for more info on The Maritime Aquarium visit <http://www.maritimeaquarium.org>

CMA ANNUAL SUMMER PICNIC

The always popular CMA Annual Summer Picnic will take place Thursday evening, July 19th, 2007 once again at the Stamford Yacht Club.

Thursday, July 19th, 2007

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West, Stamford, CT

<http://www.stamfordyc.com> (for directions)

The CMA will again subsidize the event and we are able to hold the price at \$75 per person for CMA Members and \$80 per person for Non-Members.

The fee includes - 3.5 hours of open bar of domestic draft beer, house wine, juice and soda and a Picnic Menu of: Domestic Cheeses & Grapes w/Assorted Crackers - Fresh Crudite with Dips - Chips & Salsa - Fresh Garden Salad w/Assorted Dressings - Cole Slaw, Potato Salad, Pasta

Salad - Grilled Vegetable Platter - Fried Chicken - BBQ Ribs - Corn on the Cob, Steamed Red Potatoes - Grill Station w/Hamburgers, Cheeseburgers, Hot Dogs & Sweet Italian Sausage w/all the toppings - Cookies - Brownies - Fresh Fruit Platter - Iced Tea - Pink Lemonade – Coffee & Tea

Reservations are required and pre-payments are appreciated - please call Lorraine at +1.203.406.0109 Ext 3717 to reserve.

Checks payable to: "CMA" and mailed to:

Lorraine Parsons

Connecticut Maritime Association

One Stamford Landing, Suite 214

62 Southfield Avenue

Stamford, CT 06902

We also accept payments by Visa, MasterCard or American Express – please call to pre-pay by credit card.

Whether you decide to arrive by car or by boat, we hope that you will join us for another fun evening by the Sound on July 19th.

*Single source vendor:
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FACTOIDS & STUFF

By Donald Frost

Correction

Last month I mistakenly identified Anastassis Margaronis, as both president of start-up Santa Maria Shipping and Trading and president of NYSE traded Diana Shipping. It seems my source (WWS/World Wide Shipping - p. 11 of their April 2007 edition) made an error. The president of Santa Maria Shipping is Anastassis P. ("Stas") Margaronis, a relative of Anatassis C. Margaronis CEO of Diana. My apologies to both gentlemen for the mix up.

You may recall I also asked, perhaps unthinkingly, whether US shipyards must be US owned if they build ships for a US owner for the Jones Act. I am told, and in retrospect have seen situations (e.g.- Fore River yard at Quincy in 1996), where US shipyards may be owned by foreign interests, and still build for the Jones Act.

Update

Last month I questioned whether the Ontario Teacher's Pension Fund would agree to invest money at Howland Hook (Staten Island). Shortly after our publishing date Orient Overseas Lines, the lease seller, agreed to invest the money requested by the Port Authority of NY/NJ for them to approve the lease transfer.

New for June

On May 7th Rep. James L. Oberstar (D-Minn) and 11 other members of the House offered the Railroad Competition and Service Improvement Act of 2007 (HR 2125). It looks to "preserve existing rail to rail competition and reduce impediments to competition that adversely affects rail customers." I found the most troubling wording to be: "Under the legislation the Surface Transportation Board must adopt a new method, BASED ON ACTUAL COSTS, to determine whether challenged rates are REASONABLE."

The capitals are mine and are meant to draw your attention to the fact that the very same words were also used in the now defunct and discredited Interstate Commerce Commission. I bring this to your attention because this Bill seems to be the same regulatory approach that also contributed to the demise of almost all US flag shipping com-

panies. Keep this in mind as Congress debates continuing the anti-trust immunities of shipping conferences and, more importantly, what information that carriers may exchange about customers, trade routes and rates. Is this de ja vu?

More from Washington - a Bill was introduced last month by Sen.Boxer (D-CA) and Representative Solis (D-CA) that would amend the Clean Air Act to reduce pollution from vessels. The Marine Vessel Emissions Act of 2007 would wholly ignore MARPOL Annex VI and impose unilateral standards for sulphur levels in marine fuels as well as require advanced emission controls on new AND IN-USE marine engines and apply to all oceangoing vessels that enter and leave U.S. ports OR OFFSHORE terminals (again the capitals were added by your editor).

From the IMO - Some of you may have missed Regulation 20 of SOLAS Chapter V -Voyage Data Recorders (VDR) - that required passenger ships and ro-ro passenger ships and ships, other than passenger ships of 3,000 grt and upwards constructed on or after July 1, 2002 to be so equipped. The Maritime Safety Committee of IMO adopted further amendments to regulation 20 at its 79th session in December 2004. This amendment entered into force July 1, 2006 and describes a phased-in requirement for a ship-borne simplified voyage data recorder (S-VDR) to be fitted on existing cargo ships of 3,000 gross tonnage and upwards.

"The S-VDR is not required to store the same level of data as a standard VDR but nonetheless must maintain in a secure and retrievable form, positions, movement, physical status, command and control of a vessel over the period leading up to an incident." I am told that this includes digital storage of actual radar traces, any bridge to bridge communications, as well as any conversations or orders spoken by anyone on the vessel's own bridge.

"To assist in casualty investigations, cargo ships, when engaged on international voyages, shall be fitted with a VDR or S-VRD as follows:

- Cargo ships of 20,000 gross tons and upwards constructed before July 1, 2002, at the first scheduled dry-docking after July 1, 2006, but not later than July 1, 2009
- Cargo ships of 3,000 gross tons and upwards but less than 20,000 gross tons, at the first scheduled dry-docking after July 1, 2007, but not later than July 1, 2010."

QUEEN MARY 2: LUXURY AWAITS

By: Arundhati Bhat, CMA Summer Intern

We recently met, through CMA member Peter Lowman, Julian Menken, who represents the Queen Mary 2, and who enjoys telling great stories that capture the allure of the great ship. The following is a glimpse into this amazing ship. However, we know that Julian would set up a CMA member royally if a cruise is in your future.

Picture this: sipping champagne deck-side, bathing in the warm sun, overlooking pristine blue seas and watching a magnificent sunset while a white gloved server arrives with your meal at your side; or dancing in the Queens Room, the largest ballroom at sea, during the famous Royal Nights formal ball; or relaxing in the Canyon Ranch Spaclub, getting the massage of your life. All this luxury awaits you on the Queen Mary 2, one of the worlds most luxurious cruise liners.

Reminiscent of old world elegance, the Queen Mary 2 offers the experience of a lifetime- to sail the seven seas like British royalty. The Queen Mary's attractions offer something for everyone; from the intellectual to the adventurous. Take a virtual space ride on the only planetarium at sea, Illuminations, or see an entertaining play put on by graduates of London's Royal Academy of Dramatic Art, or visit the onboard library, which has a selection of more than 8,000 books. The Queen also offers world class shopping in its Mayfair Shops; including designer boutiques such as Swarovski, Hermes, and Chopin.

Like to be adventurous? Then enjoy the Queen's four swimming pools, or its sports deck, which offers a tennis court, a 51 course golf simulator (hey, we can't fit everything on the ship), and countless other activities. The Queen also offers Italian language and cooking classes, along with art auctions and movie screenings, and a 20,000 square foot luxury spa. During the evenings, you can choose to attend the Royal Ball, watch a show at the Court Theatre, enjoy a few drinks or a cigar at the countless onboard luxury bars, or win big at the Empire Casino. Feel you need more excitement? Than enjoy the live jazz lounge or the G23 dance club, where you can dance the night away.

The sleeping quarters match the magnificence of the ship itself. Stay at a standard stateroom measuring up to 269 spare feet, or at the 244 square foot stateroom with a balcony, or at the split-level on board duplex apartment with en-suite dining, the Queen Mary 2 has a room to fit everyone (and their budget). Along with the sleeping accommodations come the world-class dining experiences - with numerous restaurants ranging from the exclusive Grill restaurant, to the exquisite Britannica restaurant, to many smaller authentic British eateries, there is something for every palate aboard.

The Queen Elizabeth 2 offers a royal experience for everyone.

For you mariners here is a summary of the ship's particulars:

151,400 grt

LOA 1132 ft/BM 145 ft/32 ft 10 inches draft

Propelled by 4 electric pods (2 of which are azimuthing)

Diesel generators produce 157,000 horsepower for propulsion and hotel needs

Full speed 28.5 kts

Maximum guests –3,056/crew 1,253

Cost – over \$800 million

THE SOUTH STREET SEAPORT MUSEUM

By Vaidehi Bhat, CMA summer intern

When most people think of museums, they think of large buildings with mummies tucked away in their coffins or rooms upon rooms of art hanging from the walls; a place where even the softest whisper is heard. Yes, there are some museums are like that, but not the South Street Seaport Museum.

The South Street Seaport Museum was founded in 1967 and now serves to educate the public about the Port of New York and its commercial and cultural impact on the city through its various galleries, exhibits and programs. The museum is home to the largest privately owned collection of historic vessels in the United States (measured in tonnage – our own Mystic Seaport has more vessels).

The Museum offers a variety of family friendly events during the summer for the general public. You can discover New York City's rich maritime history and architecture by taking a walk down the streets of the Seaport learning about life in the 19th century. Or you could explore the thrill of being aboard one of its six historic ships or just enjoy the music of the New York Packet, America's premiere Sea Music group sing about the high seas. This spring and summer, the museum presents its Seaport Speaker Series, where authors share their thoughts on everything from Pirates in the 18th century to the history of whaling in America.

The Museum also offers family programs, intended for children ages four and older that include the 15th annual Children's Day, which is best described as "a star studded of performances, attractions and educational exhibits" in NYC. Every Sunday, the museum, along with the Verizon Foundation, brings the museum's artistic, historic and scientific resources to life through its Super Story Sundays: ABC's of the Seaport program, where children learn about the different aspects of Maritime History through readings and hands on activities.

For the adults, the Seaport Museum is holding two wine tasting aboard the Pioneer and allover lower Manhattan sometime in October. Care to take a private sail around New York Harbor? The Museum's 1855 Schooner, The Pioneer, its wooden tugboat, the W.O. Decker along with its Tall Ship and NY's only pirate ship, The Peking, can be available for a private charter for special celebrations such as July 4th, educational sails or custom parties. On the Peking, you can search for hidden treasure, go on a scavenger hunt, meet Pirates or even solve a South Seaport Murder Mystery. For More information about chartering, please contact the museum by phone at 212.748.8786 or email reservations@southseaport.org for rates and availability.

Besides the historic aspects of the Seaport, the associated PIER 17 is the terminus for several modern harbor tours. The largest is a catamaran that boards there, runs up to the nearby Brooklyn Bridge, turns around to pass the Battery and pass up the Hudson to the INTREPID, back down the New Jersey side of the river past Ellis Island and the Statue of Liberty, around Governor's Island via Buttermilk Channel past the new Brooklyn cruise terminal and back to Pier 17.

UP COMING EVENTS

SAVE THE DATES

JUNE 2007

Wednesday, June 27

(note change of day for June lunch)

CMA Annual Education Awards Luncheon

Open Bar: 12 Noon, Seating for lunch: 12:45 pm

Giovanni's II

2748 Post Road, Darien, CT 06820

Speaker: Dr. Clay Maitland, Managing Partner,
International Registries, Inc.

Members: \$40 per person/Non-Members: \$45 per person

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For a full calendar of upcoming CMA Events and more information, please go to the Events page at <http://www.cmaconnect.com>

JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of \$200.

Candidates seeking employment must be a CMA member at a rate of \$50 per year or \$25 per year for students.

To become part of the Job Mart please call (203) 406-0109 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: <http://www.cmaconnect.com>

SITUATIONS WANTED

Candidate 2: Maritime Manager seeking a position in a team environment. Skills in liner service management, operations and some chartering. Leader with a strong ability to multi task expertly and efficiently. Heavily experienced in containers and breakbulk cargoes. Offering diversity, flexibility and an outgoing personality with a "make it happen" attitude." Contact: Kim Dailey at 203-241-0388 or by email: kdailey44@earthlink.net (S6-11)

Candidate 3: Merchant marine deck officer with 35 years experience, mostly overseas. Looking for shore job in Fairfield or Westchester. Strong leadership and team player. My experience includes 30 years as master of vessels between 100 and 200 feet. Please contact by email: sailor1278@yahoo.com (S6-11)

Candidate 4: Operations / Commercial Manager
Operations / Commercial Manager with 25 years of experience seeks position with a recognized maritime shipping company. Preference would be to be located in the tri-state area; but willing to consider a wider range. My strength lies in the areas of operational and commercial contracts and the management of those contracts. I possess strong leadership in a team environment. Highly motivated to work long hours as required. I also have 6 years of "EX-Pat experience in south east Asia. Am willing to relocate/travel if necessary. Ability to write and make presentations in an articulate manner. I have an outgoing personality and can multitask as required.
Telephone: (201-251-4757
Cell: (973)-204 2668, E-Mail: Streaz@aol.com (S7-04)

Candidate 5: Entry level position

Candidate with Masters Degree, seeking position in the transportation, supply chain management, business logistics or insurance industries
Candidate has a Masters Degree in International Transportation Management from SUNY Maritime College. Candidate is seeking an entry level position with maritime company in order to apply graduate studies to business scenarios. Candidate earned exemplary grades in the following courses: transportation management, transportation planning, information technology systems, port & terminal security, dry & wet bulk vessel operations, transportation economics and advanced charter parties. Candidate has certificates in: VSO/CSO/FSO, Anti-Terrorism Level 1, Bio/Chem/Radio Training, and Association of Ship Brokers and Agents [USA] and SUNY Maritime joint chartering certificate.
Candidate is located in New York City, but is willing to relocate to other regions of the country, or abroad.

Contact: Walter A. Nelson

Telephone: +1 718.863.0165 [email preferred]

E-Mail: WalterNelsonEmail@Gmail.com

Notes: SUNY Maritime - Graduate-2007

Georgetown Univ - Class of 2003

(S7-04)

HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only \$200 - and it has proven to be THE place to be seen and answered.

Position A: 2 positions located in Jacksonville, FL and 2 positions located in Seattle, WA

ABOUT US:

Crowley Maritime Corporation provides diversified transportation services in domestic and international markets by means of four operating lines of business: Liner Services; Ship Assist and Escort Services; Petroleum and Chemical Distribution and Transportation Services; and Energy and Marine Services.

We are primarily a family and employee owned company that was founded over 100 years ago. Crowley encourages its employees to grow and develop within the company and believes its diversified employees contribute tremendously to our success.

JOB DESCRIPTION:

Working under the direction of senior engineering personnel, this entry-level management position will prepare the employee for a shoreside engineering position within Crowley. The Assistant Port Engineer will work with and become knowledgeable with in-house and third party inspections, repairs, maintenance, record keeping, company ISO policy, Vessel Operating Manual, new construction and modifications of existing vessels, vessel and system designs, as well as ABS rules and guidelines. Will

involve travel to multiple locations and extended stays out of home location. This person will assist with the development of budgets and schedules, contractor selection, quality assurance, contract management, interfacing with regulatory agencies, design groups and shipyards. Will assist in the development of specifications and bid packages, participate in the evaluation of bid packages and monitor repairs or new construction actions when carrying out repair activity. At the completion of this program, the person will be placed in one of the Company Operating Units as Port Engineer. Independent decision making authority within established guidelines.

REQUIRED EDUCATION & EXPERIENCE:

B.S. Degree in Marine Engineering preferred or equivalent experience in shipyard or related maritime fields.

Must have Intermediate skills with MS Excel/Word. Works outside in conditions of both hot and cold temperatures as well as inside in an office environment. Must be able to crouch and stoop to get into areas with restricted headroom, to climb ladders and to lift and carry 50-75 lbs. Exposed to odors, dust, dirt, mechanical hazards, chemical hazards, high noise levels and potentially hazardous equipment. Long hours, short notice travel, weekend duties and 24-hour "on-call" status are essential job requirements.

COMPENSATION & BENEFITS:

We offer a competitive salary and benefits package including: Medical, Dental, Prescription, and vision insurance.

Other benefits include:

- Flexible spending accounts (FSA)
- 401k
- Tuition assistance
- Employee Assistance Program
- Group Life Insurance
- Short-term and Long-term Disability Coverage
- Paid Vacation, Sick, and Holiday time
- Employee activity, wellness programs, and discounts.

Crowley is an Equal Opportunity Employer. For details please go to www.Crowley.com.

Crowley Maritime Corporation

Tel: 904-805-1631

E-Mail: resumes@crowley.com

(HW05-07)

Position D: Operations Coordinator

Moran Towing Corporation, a major corporate provider of maritime services headquartered in New Canaan, CT has an Operations Coordinator position immediately available in the company's Dry Cargo, Bulk Barge Operating Division.

Responsibilities include: Daily operations of the company's ocean and inland barges, including contract administration, cargo operations, sales and marketing, employee supervision and coordination with other operating divisions within the company. The successful candidate will be an integral part of a team working within Moran's Transportation Division.

Qualifications include: B.A. or B.S. degree in a related field; formal maritime background and a general knowledge of tug/barge industry standards; proficiency in MS Office; excellent communication and organization skills; and demonstrated ability to effectively work independently and as a team player. Previous supervisory experience is an asset.

Moran Towing Corporation is an EOE

Contact: Kathy Solomon, Director of Human Resources

Telephone: 203.442.2882

Fax: 203.442.2840

E-Mail: kathy.solomon@morantug.com

Notes: Qualified, interested candidates should e-mail a cover letter and resumé (HW06-07)

Position E: Marine Personnel Manager

USS Vessel Management has a position opening for Marine Personnel Manager at its office headquarters in Edison, NJ. This position manages the proper and safe manning of company vessels including recruitment, liaison with maritime unions and assessment of current and future manning requirements, turnover and training needs for shipboard personnel. Responsible for compliance with company policies and procedural guidelines relative to personnel matters involving: crewing vessels, training, medical response, injuries/illnesses and resulting claims, performance evaluations and disciplinary actions.

Duties and responsibilities include, but are not limited to the following:

- * Ensure vessels are manned by qualified, medically fit and properly trained personnel in accordance with flag state manning requirements and company manning policies.
- * Review Senior and Junior Officer staffing for potential shortfalls. Motivate senior and junior officers to upgrade licenses and pursue advancement. Track vessel personnel retention and turnover rates. Assess current and future requirements based upon anticipated turnover and growth. Provide for succession planning by ensuring that qualifications and performance of licensed officers are reviewed and each rating as sufficient depth to provide for future advancement. Recruit from outside, position shortfalls that cannot be filled from within.
- * Correspond with Maritime Unions and vessel Masters in all personnel matters. Council Masters on Union Contract interpretations and in the proper handling of personnel matters.
- * Pre-approve and authorize all personnel assignments. Compile employ-

ment history, training, and performance evaluations and make recommendations for promotions.

- * Manage shipboard personnel training programs and conferences. Approve attendees for designated training and/or conferences and review all associated costs consistent with budget.
- * Prepare and manage annual vessel personnel wage, benefit, and training cost budgets

We offer a competitive salary and comprehensive benefits package.

Company: USS Vessel Management LLC, Attn: R. W. Marquardt

USS Vessel Management LLC, P.O. Box 2945, Edison, NJ 08818

fax: (732) 635-1918, E-Mail: rmarquardt@usslp.com

Notes: Qualified candidates please submit resume (HW06-07)

Position F: Marine Operations Coordinator

Challenging opportunity with Louis Dreyfus in the Ocean Freight Department of our international commodity trading and shipping firm. In this stimulating role, individual will assist in the coordination of assigned time charter vessel operations, including cargo, bunker and voyage coordination and will serve as a liaison both internally and externally to resolve any claims that arise during the execution of a voyage or time charter.

REQUIREMENTS:

- * Candidates must have either a Bachelor's degree in a related field such as Marine Transportation with one to three years of experience on a dry bulk carrier with knowledge of interpreting time and voyage charter parties or less than one year experience coupled with a Bachelor's degree from a Maritime Academy
- * Demonstrated knowledge of Handy and Panamax dry bulk carrier capabilities used to coordinate and plan voyage, cargo and bunker operations
- * Proven understanding of global geography as applies to ocean voyages and shipping routes; operations including the ability to capitalize on a vessel's maximum capacity for a voyage
- * Understanding of how laytime affects overall voyage performance and profit and loss
- * Candidates must also possess a basic knowledge of economic principles and accounting practices
- * Strong oral and written communication and analytical skills are also required
- * Third Mate unlimited USCG license is preferred and knowledge of ocean freight demurrage/dispatch concepts is a plus

TO APPLY: Apply online on the Career Opportunities/Employment Information page on our website: WWW.LOUISDREYFUS.COM.

(HW06-07)

Position G: Senior Sales Executive – based Miami

We need a dynamic, keenly motivated and experienced Sales Executive based in Miami to sell our company's products and services in an assigned territory.

Your job will be to maximise sales productivity, manage weekly forward order revenue, manage monthly targets, optimise profitable business from existing accounts and expand new customer bases, and communicate regularly and effectively with the London office.

To be successful in this role, you must have a proven track record of at least 3 years in a business to business sales environment, including experience with Field Sales, and have an excellent telephone manner, the ability to communicate well at all levels together with the ability to prioritise and plan work in a well-organised manner. You must also speak fluent English. Knowledge of the shipping industry will be an advantage but is not essential.

Interested applicants should apply to patricia.finch@lrfairplay.com with their CV and covering letter stating salary expectations.

Interviews will be carried out in Miami and possibly New York and the successful applicant will be employed on a local contract. To find out more about us, visit our web-site www.lrfairplay.com. (HW06-07)

Position I: Vice President Commercial Operations

f/t, Annapolis, MD, chartering company seeks Vice President Commercial Operations, Latin America to develop new and service chartering company's existing Latin American (LA) accounts in the dry, bulk and breakbulk cargo markets and related commodity brokering. Responsibilities include circulating cargoes, offering ships appropriate to the cargo, fixing cargoes, negotiating charter party contract to confirmed recap, perform post fixture work (invoicing, coordinate ETAs, manage laytime including local port arrangements and stevedoring including instruction and supervision of loading or discharge of steel pipes in Venezuelan, Mexican and US seaports. Ensure compliance with applicable import/export, maritime, environmental and port regulations. Work closely with and on behalf of LA clients to manage efficient serviced account cargo delivery, loading and discharge. operations and post fixture work, to maximize efficiency. Reviews Bill of Lading, settles damages and invoices costs and commissions. Travels extensively (up to 30 %) to conduct local account negotiations and to locally supervise cargo operations in Latin and Central American seaports. Requirements: Seven or more years of experience as dry, bulk or breakbulk cargo chartering manager and broker including experience negotiating and drafting charter party contracts; minimum of seven years of experience shipping steel pipes, including in depth knowledge of Steel Pipe specs, cargoes, coatings, vessel suitability and pipe handling and stowing requirements; general knowledge of Latin America,

its imports and exports and seaports; specific knowledge of the Venezuelan and Mexican seaports; willingness to travel up to 30 % of the time. Must be authorized to accept permanent employment in the US. Competitive wage.

Fax: 410-216-6021

E-Mail: fix@domechartering.com

Notes: Resume with cover letter and salary expectation attention CH
(HW05-07)

Position U: Operations Position

Business Unit: NYK Bulkship (USA) Inc.

Location: Secaucus, New Jersey

Department: Operations

Education Level Required: Bachelor's degree

Salary: negotiable

Company description:

Nippon Yusen Kabushiki Kaisha (NYK), is one of the world's leading transportation companies. The NYK Group operates approximately 650 major ocean vessels, as well as planes, trains and trucking fleets. NYK's revenue in 2004-05 was \$15Bn and as a Group, NYK employs 33,000 people worldwide. It has offices in 240 locations based in 27 countries, warehouses in every continent and harbor operations in Asia, North America and Europe. Global Headquarters are in Tokyo, with Regional HQs in London, New York, Singapore, Hong Kong, Shanghai, Sydney and Sao Paulo.

Job Description:

review/implement fixture memo - arrange on-hire / off-hire surveys for vessels - issue sailing instructions to Master - coordinate stowage plans with Master - issue instructions to agents - purchase bunkers as required - review requests for port disbursements - calculate and settle laytime evaluations - maintain operational log in Shipnet system - coordinate with Financial Operations for all money related matters - any other matters as required by company

Requirements:

Bachelor's degree - one to three years operations experience - strong PC skills particularly in Excel - strong communication skills, both written & verbal - must possess excellent analytical skills.

E-Mail: maria.bast-bartlett@na.nykline.com

E-mail resume to attention of Maria Bast-Bartlett

PLEASE INDICATE SALARY REQUIREMENTS

(HW04-07)

Position V: Vessel Operator

Eitzen Chemical USA is seeking a vessel operator for the Westport, Ct. office. Position involves all pre- and post-fixture commercial operations for chemical tankers trading worldwide. Preference will be given to candidates with experience both sailing on tankers and in shore side operations. Competitive salary commensurate with experience. Outstanding work environment and generous benefits package. Please respond with resume with "Vessel Operator Position" in the subject line to: oprusa@eitzen-chemical.com.

(HW04-07)
